

## IOWA CHAPTER FIC

FRATERNAL INSURANCE  
COUNSELORS

### SCHEDULE OF EVENTS

Friday, October 27, 2023

Salesbuilder Spectacular & General Mtg

Registration: 8:00 am - 9:00 am

9:30 am - 11:00 am

“The Art of Appointment Setting”

*Van Mueller*

Registered Representative, Mass Mutual  
MDRT Top of the Table

Lunch/FIC Business Meeting:

11:00 pm - 12:00 pm - Meal included!

12:30 pm - 2:30 pm

“Maximize Your Appointments By Exciting Clients!”

*Van Mueller*

Location: Quality Inn & Suites Ames

2601 E 13<sup>th</sup> St  
Ames, Iowa 50010  
(515) 232-9260

Rooms available - \$129/person

## REGISTRATION

EACH PERSON ATTENDING MUST  
COMPLETE A SEPARATE FORM.

Registration deadline is **October 15th**  
Register early -- seating is limited.

NAME:

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COMPANY:

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CONTACT #:

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**TOTAL DUE: \$60.00**

(Includes catered lunch)

Please make checks payable to  
Iowa Chapter FIC

Mail to: Lisa Risvold, Admin Ass't  
Modern Woodmen of America  
912 South Kennedy Ave, Suite 1  
Madrid, IA 50156